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- Manufacturing is derived from the Latin word *manufactus*, where *manus* means **hand** and *factus* means **made**.
- The practical definition of manufacturing is a process of converting or processing raw materials into usable products.
- Items used in manufacturing can be raw materials or processed part components of a larger product.
- The manufacturing usually happens on a large-scale production line with machinery and skilled labour.



- **1. Research and Analysis**: Research and analyze your product need as well as other products that are already in the market.
- **2. Design and Development**: Making different models or prototypes that will satisfy the function and developing the model/prototype further.
- **3. Production**: The processes for making the product on a large scale or atleast economically feasible scale.
- 4. Marketing: Marketing strategy and product marketing techniques for selling.
- 5. Distribution: Includes delivery methods from production to market.

Types of manufacturing

Make-To-Stock (MTS)

- A factory produces goods to stock stores and showrooms.
- By predicting the market for their goods, the manufacturer will plan production activity in advance.
- If they produce too much they may need to sell surplus at a loss and in producing too little they might miss the market and not sell enough to cover costs.



Tata Motors is one of the biggest car manufacturer in the world that make cars and other commercial vehicle s to stock them for future customer demands

> https://www.shopify.in/encyclopedia/manufacturing https://www.nap.edu

Types of manufacturing

Make-To-Order (MTO)

- The producer/factory waits for orders before manufacturing stock.
- Inventory is easier to control and the owner does not need to rely as much on market demand.
- Customer waiting time is longer and the manufacturer needs a constant stream of orders to keep the factory in production.

Make-To-Assemble (MTA)

- The factory produces component parts in anticipation of orders for assembly.
- By doing this, the manufacturer is ready to fulfil customer orders but if orders do not materialize, the producer will have a stock of unwanted parts.



Toyota motors started the concept of Make-to-order concept in manufacturing of automobiles

Example of manufacturing

- This is an example of manufacturing an *Amla* pricking machine which was developed at IIT Kanpur.
- The key points of this machine are Low cost, Easy to operate, Long life and Increasing per person productivity.
- Following are the images of the manufacturing involved in making this machine.



Concept design of Amla pricking machine that was later manufactured at IIT Kanpur

Example of manufacturing





Frame or product platform fabrication using square tube trusses

Example of manufacturing



Fabrication of needle pushing mechanism for pricking



Assembling needles into the push plate

Example of manufacturing : Final Product





Thank You